

April 2022

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# TANGER MED NEWS

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**New Digital Service:** the secure collection of goods for import

**APTIV sets up in the** logistical zone **MEDHUB**

**International Paper, Martur Fompak, and Curamex set up in** Tanger Med Industrial Platform

**Tanger Med Foundation launches the Dalia Sailing School**

# Tanger Med News

## LAUNCH OF THE NEW FNIDEQ ECONOMIC ACTIVITY ZONE



منطقة الأنشطة الاقتصادية للفنيدق  
ZONA DE ACTIVIDAD ECONÓMICA DE FNIDEQ  
ZONE D'ACTIVITÉ ECONOMIQUE DE FNIDEQ



The new Fniideq Economic Activity Zone (ZAEF) welcomed, on February 12, 2022, the 53 selected retailers that are now preparing to start their operations.

Having required the mobilization of a budget of more than 200 M MAD, as part of the economic and social development program of the province of Tétouan and the prefecture of M'diq-Fnideq, the creation of the ZAEF is the result of a partnership between the Ministry of Interior, the Ministry of Economy and Finance, the Ministry of Industry and Trade, the Regional Council, the Agency for the Promotion and Development of the North, the Tanger Med Special Agency, the Wilaya of the Tangier - Tétouan - Al-Hoceima Region, the Prefecture of M'diq-Fnideq, the Administration of Customs and Indirect Taxes Administration, and the Regional Investment Center of the Tangier - Tétouan - Al-Hoceima Region.

The first of its kind in the country and located approximately 20 kilometers from Tanger Med port complex, the ZAEF is equipped with infrastructure and facilities that meet international standards.

The first phase of this project, covering an area of 10 ha, consists of 76 warehouses in addition to all the amenities and common facilities necessary for its operation. It represents a modern and adapted solution for trade and commerce operations.

Eventually, the Zone will cover a total area of 95 ha and will be exclusively dedicated to distribution and trade operations, with several advantages:

- A management method tailored to the best standards of the industrial acceleration zones in the Region
- A dedicated operating method and logistics system designed with the involvement of the various regional and national players in the field
- And a convergent and personalized service from all those involved in the smooth flow of the zone.



## TANGER MED FOUNDATION LAUNCHES THE DALIA SAILING SCHOOL



As part of its CSR strategy, Tanger Med Foundation has just launched the Dalia Sailing School near the Port Complex.

The school is designed to introduce children from the province of Fahs Anjra to sailing, with ages ranging from 8 to 14 years. It is strategically located so that it is possible to sail away from the strong swells and to enjoy gentle sailing.

Built on a 900m2 plot of land, the building has a classroom, locker rooms, storage sheds, and an outdoor area by the beach. It is equipped with 10 Optimists (sailing dinghy), a Zodiac boat, sailing gear and rescue equipment.

A partnership agreement was signed between the Dalia Association for Water Sports which is in charge of the management of the school and the Provincial Directorate of the Ministry of National Education, Preschool, and Sports Fahs Anjra with the purpose of serving 90 students per trimester from schools in the area.

Currently, the school is operational and regularly welcomes children thanks to the involvement of Tanger Med through Mr. Marouane HASNI, a pilot at the Port of Tanger Med and former sailing champion, who was able to share his passion for sailing with the young beneficiaries.

With the supervision of a team of certified instructors, the children attend the sailing school 6 days a week right after they finish the school day. A shuttle transports them from their villages. Afternoons are spent on activities that combine learning and entertainment

The program includes the following: theory lessons, preparation and storage of equipment, outdoor games, workshops on environmental protection (knot tying, recognition of pollutants, fundamentals of seamanship, etc.), an outing at sea and practical training.

This partnership promotes the integration of sport as a full-fledged educational discipline and takes into account its many benefits for children, namely, concentration, self-confidence, and motivation.

The program aims to promote physical activity among young people by encouraging a balance between school life and extracurricular activities.

The Dalia school project seeks to provide access to water sports and promote the fulfillment of children in rural areas. The introductory sailing courses will improve the physical and mental health of the children and help them to socialize and work in groups.



## Port and Logistics

### TANGER MED PORT COMPLEX



#### RECORD PRODUCTIVITY AT TANGER MED PORT COMPLEX

On March 11, 2022, Container Terminal 2 operated by Eurogate Tanger reached a new productivity record by achieving the highest number of movements since the start of its operations on the same vessel (CMA CGM Vasco de Gama - 12876 TEU), resulting in a total of 6,966 movements and representing one of the highest records at the Tanger Med Port.

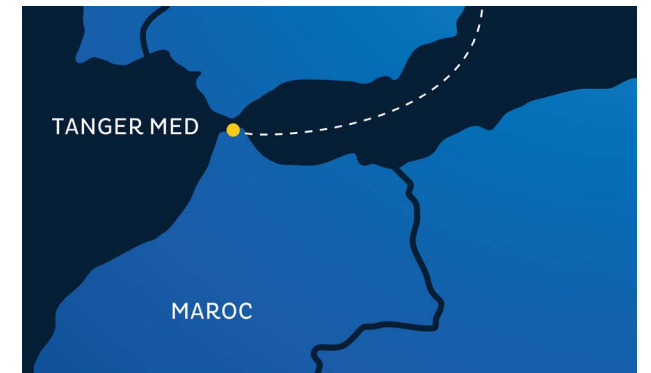
Combined with the excellent productivity obtained (GVP = 150.04 mph), this distinguished performance is the result of the high efficiency of the terminal and the entire Port infrastructure, as well as the commitment and dedication of all involved: the Harbor Master's Office, the Piloting Department, the Terminal Operator, and the Shipowners.



#### NEW BS MAR MARITIME SERVICE

A new CMA CGM service now operates out of Tanger Med, the BS MAR (SSLMED BLACK SEA MARMARA MOROCCO SERVICE). This is a weekly service that includes several countries in its rotation: Spain, Malta, Greece, Turkey, and Romania.

The first call took place on January 20, 2022 at the Eurogate Container Terminal with the CMA CGM AMBARLI vessel.



#### THE TANGER MED- MARSEILLE ROUTE UPDATED WITH A NEW CALL IN THE PORT OF ALICANTE, SPAIN

The shipping company La Méridionale, which has been operating on the Tanger Med - Marseille route since December 2020, is adding a new maritime link thanks to two RO-PAX vessels, providing an average of two to three trips per week.

In fact, since February 28, 2022, the Tanger Med - Marseille route has been upgraded with an additional weekly call at the Port of Alicante every Monday in the South-North direction, making it possible to reach the Spanish port in 19 hours and then call at the Port of Alicante every Tuesday.

Two other departures from Tanger Med on Wednesdays and Saturdays are direct to the Port of Marseille.



#### SET UP OF APTIV IN THE LOGISTICAL ZONE MEDHUB

APTIV, one of the world's leading automotive suppliers, recently chose the "MEDHUB" Port Logistics Zone for the location of its 10,000 m<sup>2</sup> logistics warehouse.

This warehouse will serve as an "Advanced Supplier Warehouse" for the import, export, and storage of components for the automotive industry.

The group intends to retrieve the flow of goods from various countries and store them nearby in order to supply the 6 APTIV factories located in Morocco with daily deliveries from the "MEDHUB" platform.



## Digitization



### NEW DIGITAL SERVICE AVAILABLE AT TANGER MED PORT: SECURE COLLECTION OF IMPORTED GOODS

As part of the global paperless project and in line with the ongoing development of digital services to facilitate import and export operations, Tanger Med has implemented a secure solution in the Port Community System (PCS) for the collection of imported goods (currently dependent on the delivery of the original Delivery Order), through the replacement of the original paper document by its electronic substitute.

A set of rules and controls have been implemented to give the electronic Delivery Order the same function as the paper original.

The entire solution allows Tanger Med Port customers to apply for an import clearance in advance by attaching the electronic Delivery Order to exit the Port.

An optimization of the transit times is achieved thanks to the opportunity for the customers to operate their outbound procedures with the shipping lines in parallel with the Port operations while also meeting the real needs of processing the import flows with the best security practices.

This global approach, ranging from the original electronic Delivery Order, to securing the Port's exit, including the digitization of the Pulling Order process, is being deployed progressively and inclusively with all the stakeholders in these operations.

In fact, after consultation with the Port and logistics community, it has been decided that the implementation of this solution will be progressive starting March 29, 2022 for a widespread application as of June 1, 2022.



### DIGITIZATION OF PORT PASSAGE FOR BOTH IMPORTS AND EXPORTS

The formalities of import and export port passage for containers and trucks activities are now fully dematerialized digitized at Tanger Med Port Complex.

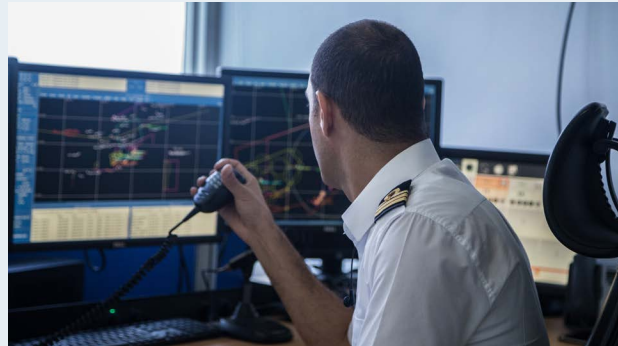
Operators can perform the formalities of the port passage online and electronically submit all the required documents to the services responsible for the management of the Import-Export activities.

Mandatory as of February 15, 2022, the total digitization of the import and export port passage makes it possible to fluidify the operations, to guarantee a high level of security for good flows, and to meet the customers' expectations for the strengthening of the digitization, transparency, and predictability, in service of the logistics competitiveness.

Accessible from Tanger Med "Port Community System" [www.tangermedpcs.com](http://www.tangermedpcs.com), this service offers a range of operational solutions such as freight units tracking, remote billing, and online payment.



## Nautical operations Key figures at the Port Complex in 2021



### KEY FIGURES OF THE HARBOR MASTER

- **23 076** ship operations(+**8.75%** compared to 2020) handled with "Zero" nautical incidents
- **947** anchorage operations
- **510** bunkering operations
- **929** calls by large container ships longer than 290 m (+**1.64%** compared to 2020)
- **150** calls by the largest container ships with a maximum water depth of over 16.5 m (+**29.31%** compared to 2020)
- **12 833** towing operations for vessel movements (+**16.67%** compared to 2020)



### KEY FIGURES OF PILOTING

- **11 550** ship piloting assignments were completed at Tanger Med Port Complex in 2021 compared to **10,545** in 2020.
- **774** piloted operations of ULCS (ULTRA LARGE CONTAINER SHIP) vessels longer than 350m and with a capacity of **24000** TEU during 2021, up by **6.9%** compared to 2020
- **446** piloted operations of deep-draught ULCS (T.E. between 15 and 17m) (+**4.9%** compared to 2020)

**THE PILOTING STAFF IS 100% MOROCCAN, CONSISTING OF 26 PILOTS INCLUDING 15 PILOTS IN ALL CATEGORIES**



## MARSA MAROC



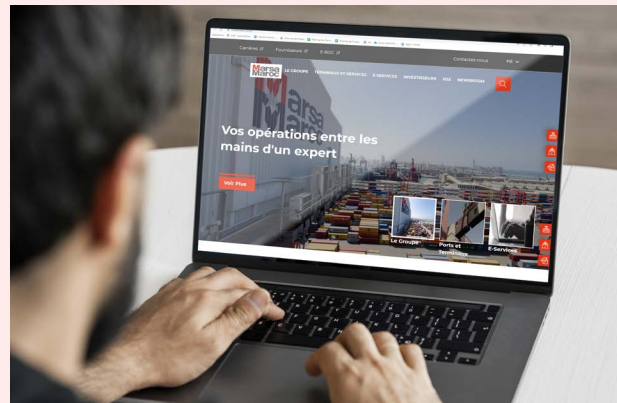
### TANGER ALLIANCE REACHES 1 MILLION TEUS

Tanger Alliance, in charge of Container Terminal 3 of Tanger Med 2 Port, has reached 1 million TEUs handled since the terminal was commissioned in January 2021.

This performance, achieved after 12 months of operations, was made possible thanks to the collaboration of the Terminal's partners, in particular Hapag-Lloyd, as well as the involvement of its employees.

As a reminder, the TC3 container terminal of Tanger Med Port is operated under a concession granted to the Tanger Alliance, which is made up of the Moroccan operator Marsa Maroc, the international port operators Contship Italia and Eurogate, as well as the shipping company Hapag-Lloyd.





## LAUNCH OF THE NEW MARSAMAROC WEBSITE

Marsa Maroc launches the new version of its website [www.marsamaroc.co.ma](http://www.marsamaroc.co.ma)

This site allows for fast and exhaustive access to information and offers a comprehensive presentation of Marsa Maroc group and its services in each of the terminals it operates. It is based on a completely redesigned infrastructure and offers a better readability of the content and improved navigation comfort. Equipped with Responsive Design technology, the new website adapts to all screens and terminals (computers, smartphones, and tablets).

In terms of content, the main new feature is access to a more complete range of E-services. The website allows the tracking of calls and containers and offers the ability to pay invoices online.

Additionally, after a subscription request for digital services, users have access to the following new features:

- ▶ for all customers, the calculation of a quote, the follow-up and online payment of invoices, the follow-up of guarantees and claims and access to the Electronic Delivery Order (E-BAD) and Electronic Delivery Note (E-BLC);

- ▶ for shipowners and shipping agents, access to container traffic, to the monitoring of ship operations, and to the monitoring of their containers at the terminal yard level.

These E-services will continue to be expanded by Marsa Maroc in order to offer the best customer experience to its users.



## PORT OF MOHAMMEDIA: ITQAN PERFORMANCE LEVEL 2 ACHIEVED BY MARCH 2022

At the end of 2020, Marsa Maroc launched an ambitious project to improve operational performance at the Group level, called ITQAN. This is a long-term project, which objective is to make operational excellence a permanent part of the business culture in order to meet customer requirements more effectively. The structured and progressive approach is based on 5 levels of performance.

Mohammedia Port is the 2<sup>nd</sup> port after Jorf Lasfar to reach Performance Level 2 of this system.

# Industrial platform

## NEW FACILITIES IN TANGER MED INDUSTRIAL PLATFORM

### Tanger Automotive City



### MARTUR FOMPAK INAUGURATION

On Tuesday, March 1, 2022, the Turkish automotive supplier "Martur Fompak International" officially opened an industrial unit in Tanger Automotive City, located in Tanger Med Industrial Platform, in the presence of the Minister of Industry and Trade, Ryad Mezzour.

Built on a 38,487 m<sup>2</sup> plot of land, this plant required an investment of more than 340 Million dirhams (MAD) and will create 1,150 jobs.

Specializing in the production of automotive interior equipment (covers, headrests, armrests, etc.) and seats, this plant, using the latest technologies in the field, aims to meet the growing needs of car manufacturers established in Morocco, and mainly Renault.

## INTERNATIONAL PAPER

### INTERNATIONAL PAPER INVESTS 100 MILLION MAD

International Paper (IP), one of the world's leading manufacturers of renewable fiber-based packaging and absorbent pulp solutions, has announced a new 100 Million dirham (MAD) (€10 million) investment program for 2022 in its production facility in Tanger Automotive City. This investment was made in response to the steady increase in demand for corrugated packaging solutions.

The business recently celebrated a milestone: its box plant in Tangier surpassed 50 MM square meters manufactured annually for the first time since its acquisition by IP in 2017. Building on this success, International Paper will spend nearly 65 million MAD on new machinery to improve the box production capacity of Tanger Automotive City site. The objective is to strengthen International Paper's position in the fresh fruit and vegetable (F&V) sector and in the automotive sector.

In particular, the investment will increase the plant's production capacity for premium F&V printed trays by approximately 55 million units per year. F&V customers throughout Morocco will be able to access a wider range of boxes and more choices, as well as an even better service.



# Services

## Tetouan Park



### CUMAREX RIZZOLI, MAÎTRE CONSERVEUR

CUMAREX is bringing agri-business solutions to the national and international market under the slogan of "maximum quality at the best price" while remaining the leader in the products that it processes as well as following the company's principles and model.

This business is scheduled to be installed on the Tanger Med Industrial Platform and more precisely in Tétouan Park, on a 1 hectare plot of land, allowing for the creation of 200 jobs.



### TANGER MED UTILITIES IS CERTIFIED ISO 14001 VERSION 2015

Tanger Med Utilities (TMU) has just certified its environmental management system for the "distribution of electricity, drinking water, sanitation management, waste collection, and multi-technical maintenance" according to the ISO 14001 version 2015 Standard after passing an audit on the examination of the processes and procedures implemented.

Since its creation, TMU has established itself as a leader in the fields of electricity and drinking water distribution, sanitation management, waste collection, and multi-technical maintenance.

The expertise acquired over the years allows TMU to offer a wide range of scalable services that meet the needs of the market. TMU's customer focus is based on its policy to organize and plan actions to reduce environmental impact and risks.







## ARCHITECTURAL AND TECHNICAL STUDIES AND MONITORING OF THE DEVELOPMENT OF THE SUPER U COMMERCIAL UNIT IN ZENATA

The SUPER U chain entrusted TME with the technical support missions for its next opening in Casablanca, located in Zenata. TME will be entrusted with the following services:

- Architectural studies
- Technical studies
- Technical control mission Follow-up of the works
- Acceptance and commissioning of works
- Fire safety

It should be noted that the project involves a set of buildings with a floor area of 5,000 m2.



## TANGER MED ENGINEERING (TME) STRENGTHENS ITS PARTNERSHIP WITH THE PORT OF DJIBOUTI

On March 22-30, 2022, Tanger Med Engineering received a delegation from DPZFA (Djibouti Ports and Free Zones Authority) and SGTD (Société de Gestion du Terminal à Conteneurs de Doraleh) as part of the close partnership between the two entities.

In addition to the preparations and organization of the start of services under the contract of expertise of the quays operated by SGTD, the development of specifications and technical assistance in the implementation of restoration work on these quays, the members of the delegation were able to visit all the infrastructure of Tanger Med Port as well as Tanger Med Activity Zones.

Several new partnership opportunities have been identified:

- Support in the areas of training of SGTD teams in port and maritime operational trades
- Assistance to DPZFA in improving commercial and operational performance in the management of Djibouti's free zones

Definition of benchmarking and exchange structures on best practices in the port and logistics, industrial and commercial activity areas.



## TECHNICAL FEASIBILITY STUDY FOR THE EXTENSION OF THE BERTHING LENGTH OF THE MARSA MAROC POLYVALENT TERMINAL AT THE JORF LASFAR PORT

On behalf of Marsa Maroc, Tanger Med Engineering has carried out the study of the mass plan, maneuverability, and detailed design of its multipurpose terminal at the Jorf Lasfar Port.

The terminal currently has a quay with a total length of 310 lm and a draught of -12.5 m backed by a storage area of about 10 Ha. Therefore, this terminal can receive two ships with a total length of about 300 lm.

The purpose of the study is to increase the berthing length of the existing quay, thereby ensuring the security of the mooring system and allowing the safe berthing of two larger vessels. This project will allow for better optimization of the scheduling of ship calls.



## TRAINING OF PILOTS FOR THE PORT AUTHORITY OF DAKAR IN SENEGAL

During the month of March, Tanger Med Engineering provided training sessions for six pilots of the Dakar Port Authority.

The purpose of these sessions was to update the 3D modeling of the Port Authority of Dakar, based on updated nautical and geographical data and on training sessions in piloting and maneuvering ships in a FULL MISSION BRIDGE on the Tanger Med Marine Simulator (TMMS).

These sessions focused on familiarizing the pilots with the new vessels and types of propulsion likely to frequent the Port Authority of Dakar and to carry out maneuvers in emergency situations, to better control the risks related to the pilotage operations and optimize the use of methods such as tugs.







## PROGRAM TO ENHANCE WEAVING EXPERTISE, KHMIS ANJRA

Rural women are the strategic pillars for achieving profound economic, social, and cultural changes, and their financial empowerment and development are essential for the well-being of the rural population and the economic productivity of the area.

Since weaving is a well-preserved traditional craft in the Khmiss Anjra municipality, Tanger Med Foundation has implemented a program to enhance the weaving skills of the local women. The project consists of training participants in contemporary weaving techniques and the creation of collections with high quality standards.

To do this, the Foundation has chosen to involve Mrs. Soumiya JALAL, artist-designer specializing in weaving, who is in charge of the training, supervision, and support of young people in her workshops in Marrakech and Khmiss Anjra.

In addition to training, the Foundation will help integrate the recipients into the industrial sector by supporting them in their business approach. Networking activities will be organized to assist the young women in finding new customers.

This program will eventually fulfill the Foundation's desire to promote fair trade, enhance local expertise, and help local talent to enter the national market.



## THE FOUNDATION SUPPORTS WOMEN'S COOPERATIVES

As part of its strategy to promote income-generating activities, Tanger Med Foundation has agreed to support two cooperatives as part of the 3rd edition of the National Award for the best idea project for the development of a women's cooperative project "LALLA AL MOUTAAWINA" launched by the Ministry of Tourism, Handicrafts, Air Transport, and Social Economy on the occasion of the World Women's Day.

On the sidelines of an official ceremony that took place on Tuesday, March 8th in Rabat, the Foundation subsidized two cooperatives: "Poisson Bleu" for the manufacture of fishing nets and "Âarouss Fahs Anjra" which operates in traditional weaving based in the prefecture M'diq-Fnideq and the province Fahs Anjra respectively.

The "Poisson Bleu" cooperative is made up of women fishermen from Fnideq, heavily affected by the fallout from the closure of Sebta border post and the COVID-19 health crisis. The objective of the cooperative is to regularly supply the Fnideq fishing landing point with ecological fishing nets, which will strengthen the operation and profitability of the landing point.

The cooperative "Âarouss Fahs Anjra" specializes in traditional weaving in order to promote local heritage and enhance the value of local products. Weaving, passed down from generation to generation, is a resource that the cooperative intends to develop to improve the living conditions of rural women.

A mentoring program, launched by the Office for the Development of Cooperation, will be implemented in order to train the recipients on the different aspects of cooperative project management.



## SOLID WASTE MANAGEMENT KSAR SGHIR - KSAR ALMAJAZ

Since 2016, the Foundation has been helping to fund the solid sanitation management program in the area.

This year, a partnership agreement was signed between Tanger Med Foundation, Tanger Med Utilities (TMU), and the Taâzor Group representing the municipalities of Ksar Sghir and Ksar AlMajaz in order to implement a solid waste management program in both municipalities.

The collection of the waste and the transportation and unloading of the waste to the public landfills of Fnideq will be carried out by TMU and the Taâzor Group.

TMU is responsible for the distribution of water and electricity and the management of sanitation services in Tanger Med area. It will set up a training program for the Taâzor Group's teams on technical aspects such as collection methods, business ethics, collection safety, driver training, etc.



# EVENTS CALENDAR

## JUNE

13<sup>TH</sup> - 14<sup>TH</sup>

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**AFRICA CEO FORUM**  
Abidjan, CÔTE D'IVOIRE

14<sup>TH</sup> - 16<sup>TH</sup>

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**TOC EUROPE**  
Rotterdam, NETHERLANDS

**LOGISMED**  
Casablanca, MOROCCO

20<sup>TH</sup> - 22<sup>ND</sup>

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**CHAINPORT ACADEMY 2022**  
Busan, SOUTH KOREA

23<sup>RD</sup> - 25<sup>TH</sup>

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**6<sup>TH</sup> INTERNATIONAL FORUM AND AFRICAN  
TRANSPORT EXHIBITION**  
Abidjan, CÔTE D'IVOIRE

24<sup>TH</sup> - 26<sup>TH</sup>

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**SMAP IMMO**  
Paris, FRANCE

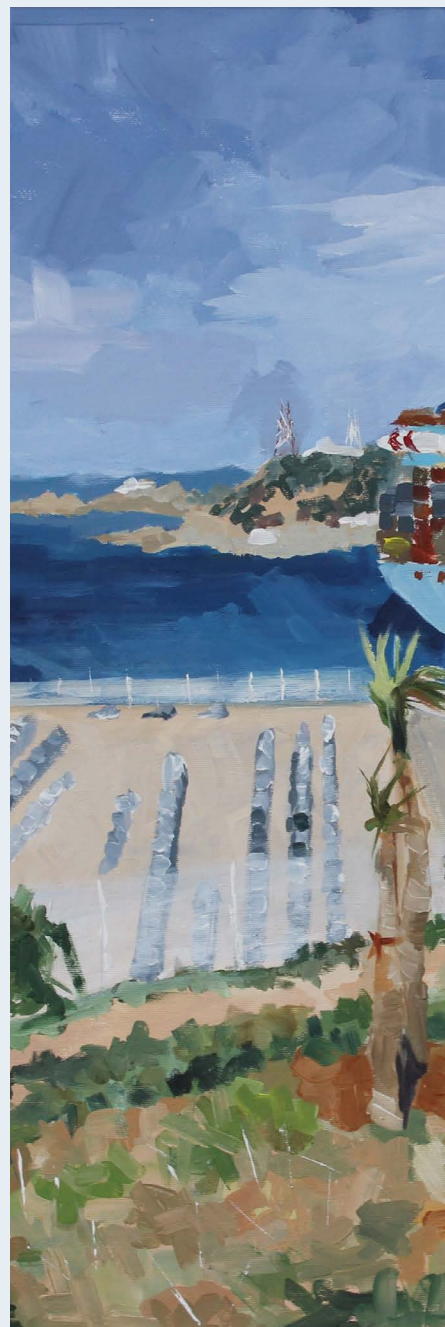
29<sup>TH</sup>

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**2022 IHMA CONFERENCE**  
Kuala Lumpur, MALAYSIA



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