

# TANGER MED NEWS

Hands Corporation sets up in Tanger Automotive City

Signature of a partnership agreement between the customs and Tanger Med

Magneti Marelli invests 65 MEUR in Tanger Med

## Tanger Med Group News

### Tanger Med's participation at the International Agricultural Show under the theme "Tanger Med serving the Logistics Corridors"

Tanger Med participated as an exhibitor at the International Agricultural Show in Morocco SIAM held from 24 to 29 April 2018 in Meknes.

Under the theme "Logistics and Agricultural Markets", SIAM has become one of the biggest events in Africa and the not-to-be-missed event for agribusiness and the agricultural industry operators.

Tanger Med has mobilised the port community composed of forwarders, carriers, ship owners and logisticians, around the development of the logistics corridors".



SIAM 13ème Édition  
du 24 AU 29 Avril 2018  
SALON INTERNATIONAL DE L'AGRICULTURE AU MAROC

**TANGER MED**  
AU SERVICE DES CORRIDORS LOGISTIQUES AGRICOLES



### Conference under the theme "Agricultural logistic corridors for logistics competitiveness"

On the occasion of Tanger Med's participation in SIAM, a conference was organised on April 25<sup>th</sup> 2018, under the theme "Logistics Corridors for Logistics Competitiveness". Marked by the presence of the Minister of Agriculture, fishing, Sustainable Development and Water and Forests, Mr. Aziz AKHANNOUCH, the conference aimed to understand the strategies put in place by the flow generators, both the agri-food producers and the distributors to benefit from the logistics corridors. The establishment of logistics corridors aims to bring competitiveness and value creation and stressed the importance of agricultural logistics corridors in the evolution of global logistics chains.

The conference was moderated by Mr. Ahmed BENHADDOU, General Manager of Maroc Fruit Board, Mr. Kacem BENNANI SMIRES, President of Citrus Export, and Mr. Hassan ABKARI, Director of Tanger Med Trucks & Passengers port.



## Signature of a partnership agreement between the customs and Tanger Med



A partnership agreement was signed on Thursday, April 26<sup>th</sup>, 2018, between the Administration of Customs and Tanger Med. This agreement reflects the common will of both the ADII and TMPA to implement all the necessary means for a better competitiveness of Tanger Med port.

According to the terms of this agreement, the two parties jointly undertake to further coordinate their actions in order to facilitate the transfer of goods and passengers and strengthen the competitiveness of the Tanger Med platform.

## Hands Corporation lays the foundation stone of its aluminium rim production plant



The South Korean equipment manufacturer Hands Corporation has launched in Tanger Automotive City, the construction of its new factory specialising in the production of aluminium rims, an investment of 385 MEUR, in the presence of The Minister of Industry, Investment, Trade and Digital Economy, Moulay Hafid ELALAMY, Mr. Abdellatif MERZOUKI Governor of Fahs Anjra Province, Mr. Fouad BRINI President of Tanger Med and Mr. Seung Hyun Chang President of Hands Corporation.

With an investment of 385 MEUR, the new Hands Corporation, is among the top five world leaders of aluminium rims. The new unit will be located on a surface area of 23 ha and will generate 1,300 jobs.

This important project will lead to a thorough integration of the automotive value chain, as a result of the establishment of a set of ecosystems as part of the industrial acceleration plan.

The Hands Corporation group has several production plants with a capacity of 13.5 million units a year and a research and development centre in Korea and China. They supply major automakers including Hyundai Motors, Renault, Ford and Volkswagen. In 2016, the group, with 2,360 employees, generated an estimated turnover of 542 MEUR.

## FCA Group invests 65 MEUR in Tanger Med



On June 26<sup>th</sup>, 2018, Magneti Marelli, a subsidiary of the FCA Group, launched the construction of its production plant for shock absorbers for cars and commercial vehicles at Tanger Automotive City, in the presence of Moulay Hafid Elalamy, Minister of Industry, Investment, Commerce and Digital Economy, Mr. Fouad BRINI President of Tanger Med and Mr Pietro Gorlier, CEO of Magneti Marelli.

This 20,000 m<sup>2</sup> factory, which will require an investment of 40 MEUR, will be operational in 2019 and will create 500 direct jobs. It should be noted that during this ceremony, Elalamy and Gorlier signed an investment agreement for the construction, on the same site, of a second unit dedicated to the production of lighting systems, electronic and pedals. This new project, requiring the mobilization of an estimated amount of 25 MEUR, will create 200 additional jobs.

## Wall projection on the Mamounia

During LOGISMED / EUROLOG Fair, Tanger Med organised a night wall projection for 6 nights on the walls of Mamounia in Marrakech.

Photos of the Tanger Med port and boats docking there have been projected on this historic wall. Messages and music reminiscing waves and seagulls accompanied the photos.



## Tanger Med travelling container exhibition (Meknes, Marrakech)



After the container exhibition held in the city of Tangier on the occasion of the 10th anniversary of Tanger Med, a second exhibition of containers was organised on the sidelines of Tanger Med's participation in SIAM 2018.

14 containers were painted and covered with messages and displayed in SIAM's various pavilions during the entire period of the Fair.

The visitors of the SIAM Fair and the population of the city of Meknes discovered the achievements of Tanger Med's port, as well as the services offered when managing the cold chain for agricultural exporters.

This exhibition subsequently travelled for 21 days to the city of Marrakech, during LOGISMED / EUROLOG Fair. Spread over 4 different sites of the highly attractive city, the 14 containers showed Tanger Med's national and international logistics achievements. A mock-up of the port was also presented as well as a permanent projection of the film Tanger Med.

## Ports : TANGER MED PORT AUTHORITY

Tanger Med participates in the 24<sup>th</sup> edition of the International Congress of Logistics EUROLOG, and the 7<sup>th</sup> edition of the International Exhibition of Transport and Logistics LOGISMED



Tanger Med participated in the LOGISMED / EUROLOG Fair as an official partner of the event.

Organised under the High Patronage of His Majesty King Mohammed VI, LOGISMED / EUROLOG was held for the first time in Marrakech from 9 to 11 May 2018 under the theme "Broadening growth horizons".

The event developed a winning synergy and raised strong interest from the national, African and international logistics community. Tanger Med's presence at the Fair has enabled the hub to present its entire offer. A booth was animated during the Fair as well as several conferences by Tanger Med officials.

A plenary session under the theme "Logistics, a vector of integration and economic growth" was moderated by Mr Rachid HOUARI General Manager of Medhub, followed by a session under the theme "Regional Logistics Hubs: Impacts on International Trade".

A session under the theme "Africa, Future of Logistics" was moderated by Mr Ahmed BENNIS, Director of International Development.

And a session under the theme "Traceability in the sectorial supply chains" was led by Mr. Idriss AARABI, Port Operations Manager of Tanger Med Passenger port.

On the sidelines of the Fair, a Tanger Med event was organised on May 10<sup>th</sup>, 2018 to present Tanger Med's offer for the logistics competitiveness of Moroccan exports led by Mr Hassan ABKARI, Manager of Tanger Med Passenger port.

### Start of ONE's (Ocean Network Express) container business at TC2

The first 5 months of the year 2018 were characterised by a 6% increase in container traffic compared to the same period in 2017 and a significant increase of 9% in import / export traffic.

Indeed, the second quarter was marked by the start at TC2 of the company ONE (Ocean Network Express), formed by the alliance of three owners: K line, MOL, NYK line. This company started its activity on April 1<sup>st</sup>, 2018 with a first stop at the Port Tanger Med on May 24<sup>th</sup>, 2018. The stopover was recorded at the EUROGATE terminal via the new maritime service MD1 (Far East - Mediterranean).

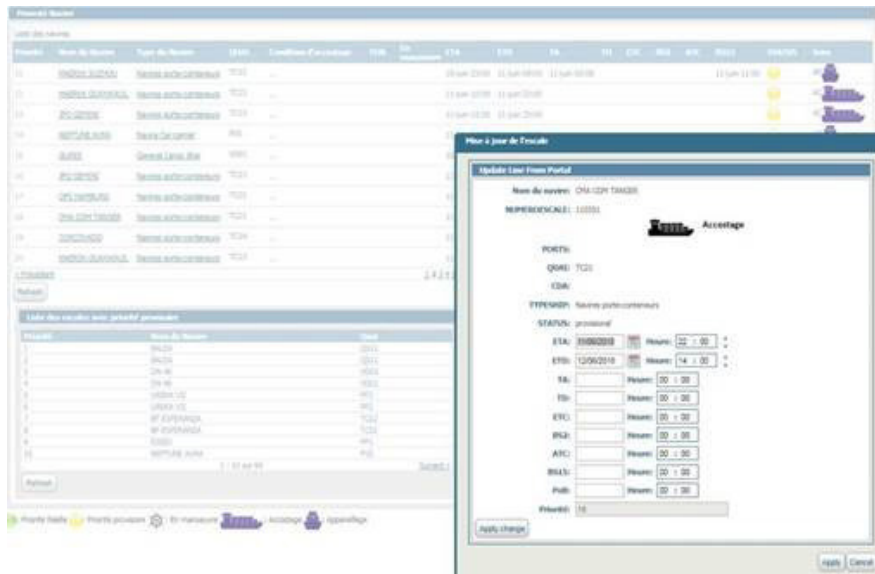
### Adhesion of Tanger Med to the MEDPORT Association



On June 27<sup>th</sup>, 2018, the port of Marseille-Fos gathered the constitutive General Assembly of the MEDPorts association, which hosted around twenty port authorities around the Mediterranean periphery. This initiative, launched by the port of Marseille-Fos, aims at setting an enhanced ground of operational cooperation in the Mediterranean, and sharing the collective ambition, giving the Mediterranean sea ports a wider vision on the world maritime transportation scene. 20 port authorities attended the first General Assembly, which gathered ports from 10 countries on both sides of the Mediterranean area.

The 20 founding members are: Algeciras, Arzew, Barcelona, Bastia, Bejaia, Beirut, Civitavecchia, Damietta, Luka Koper, Malta Freeport, Marseille Fos, the Office of the Merchant Navy and Ports (bringing together Tunisian ports), Puertos del Estado, Skikda, Tanger Med, Serport (including Algerian ports), Tarragona, Toulon, Valencia, and Venice. The port Tanger Med is part of the Executive Committee of this association.

## Port & Zones Advanced Traceability System



The free zones of Tanger Med's group, managed by the Medhub subsidiaries, and Tanger Med Zones constitute logistics and industrial platforms integrated into a high-performance port platform. They offer logistic operators, greater competitiveness in the management of the distribution chain thanks to quality infrastructure and logistics integration to the best international standards. This logistics integration meets the needs of fluidity, traceability and security of logistics flows. It is based on the use of an information system that allows the following:

- Management and traceability of goods entrances exits from free zones,
- Management and traceability of inter / intrazone flows,
- The reliability and transparency of information exchanges with the different stakeholders (free zones, port, operators, logistics, customs, etc.),

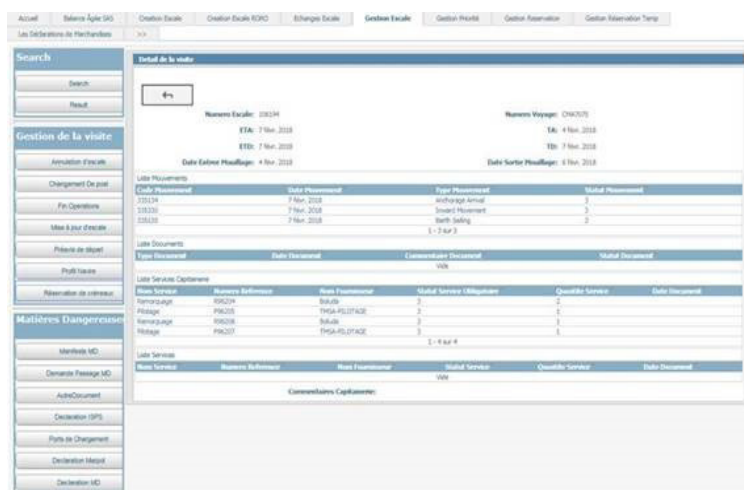
In this context, the Tanger Med port freight's traceability system has been extended to the Tanger Med Zones. This system will contribute to the real-time monitoring as well as the acceleration and fluidity of inter-zone and port to zone flows.

The first phase of this project involved the interfacing of the various Tanger Med Business Information Systems that manage the Freight flows, namely:

- GateAccess: Solution for managing incoming or outgoing goods flows from Tanger Med free zones
- System (e-Port®): Tanger Med Freight Information System
- Tanger Med Portal: Community Portal of Tanger Med Port - Manages the movement order of the ships.

The solution, which is accessible via Tanger Med Portal, makes it possible to set up means for continuous exchanges between the different stakeholders of the port (terminal operators, captaincy, ship owners...). In order to optimise the management of the port's activity. Indeed, given the significant increase in the number of stopovers recorded by the port, it has become necessary to introduce supporting measures to minimise waiting times for ship owners, hence this participatory approach between the stakeholders to identify areas for improvement and understand the constraints of each entity.

## Stopover slot reservation system

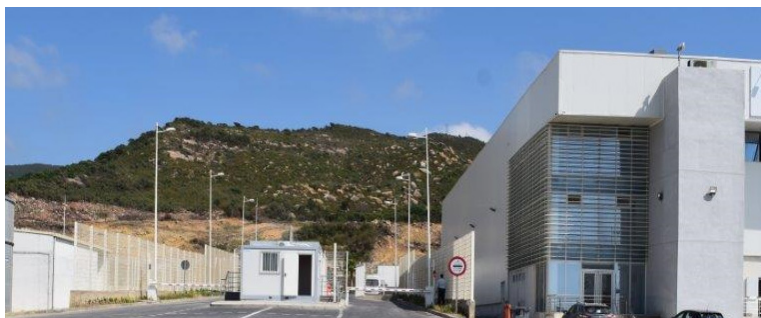


TMIS (Tanger Med Information System) launched a new stopover slot reservation system designed to handle the port activity for a specific category of vessels within the Tanger Med complex. Its purpose is to allow these large vessels to reserve slots during which they have an absolute priority for the realisation of their movements (Docking or Departing).

The solution is accessible to all stakeholders (Terminals, Ship owners, Consignees) from the Tanger Med Portal. The aim is to:

- Improve the safety of maritime traffic in the Tanger Med port area
- Better plan the port movements
- Optimise the resources of maritime services.

## Opening of the new access to the Logistics Free Zone



As part of the facilitation and improvement of access conditions to the Tanger Med port logistics free zone, a new access for personnel transport and light cars has been put into service by the MEDHUB zone manager.

Since it opened on May 29<sup>th</sup>, 2018, more than 1,000 users and employees in the zone have benefited from this new access every day.

## Unloading of 4 tram units at Tanger Med port



As part of the extension of Casablanca's tramway network, four trams of about 32 meters each were unloaded via Tanger Med port with two stops from Montoir.

These tramway modules were manufactured at the ALSTOM plant in La Rochelle.

## HITEK LOGISTIC settles in MEDHUB



After the installation of several renowned logisticians, the Canadian group HITEK LOGISTIC, is developing its hub from the Tanger Med port logistics zone in order to support the demand of its customers.

Since its creation in 2004, HITEK LOGISTIC offers its customers throughout the world integrated technology solutions for the international transportation and logistics sector.

HITEK LOGISTIC will use a 1000 m<sup>2</sup> warehouse in Medhub.

## SHARABATI DENIM settles in MEDHUB



The SHARABATI DENIM group, which specializes in the manufacture of DENIM yarns and fabrics, has chosen to set up its logistics hub in Medhub. It will thus benefit from the numerous advantages of this zone including the control of transit times and the geographical proximity to its main markets: Europe, Turkey and North Africa including Morocco.

SHARABTI DENIM will be installed in the first phase in a 1,000 m<sup>2</sup> warehouse.

## ARPADIS settles in MEDHUB



In order to consolidate its position on the African market, the Belgian group ARPADIS has decided to set up in Medhub.

The strategic position of Tanger Med at the gate of Africa added to its connectivity to 174 ports in the world, and its administrative and transit facilities, will allow the newly created entity ARPADIS NORTH AFRICA, to supply West and North Africa including Morocco.

This project will start in the first phase on a 750 m<sup>2</sup> warehouse.

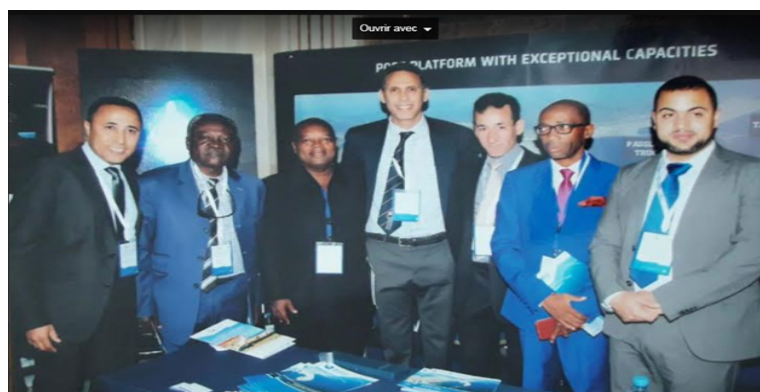
## Tanger Med participates in the Shanghai Transport Logistics Fair

Tanger Med participated as an exhibitor at the Shanghai Transport Logistics Fair, which took place from 16 to 18 May 2018. The Fair is an international event for logistics, telematics and transport. With nearly 500 exhibitors from 45 countries and an audience from almost every major industrial country in the world, the Fair has become the largest event of its kind in Asia in recent years.

Tanger Med presented the port and logistics offer through the animation of a booth alongside the major ports of the Mediterranean and Europe.



## Tanger Med participates in the 24<sup>th</sup> Congress of the International Association of Maritime Pilots held in Dakar



After London in 2012, Panama in 2014 and Seoul in 2016, the International Association of Maritime Pilots held its 24<sup>th</sup> Congress from 23<sup>th</sup> to 27<sup>th</sup> April 2018 in Senegal. Tanger Med attended this event with the participation of two of its subsidiaries Tanger Med Port Authority (Pilots Department) and Tanger Med Engineering.

This event was the occasion to present the achievements of the port of Tanger Med, in particular the reception of mega container ships as well as the centre of simulation and nautical expertise TMMS (Tanger Med Marine Stimulator).

## SMAP IMMO Brussels & Paris

Tanger Med participated in the SMAP IMMO Moroccan Real Estate and Lifestyle Fair, held in Brussels from May 4<sup>th</sup> to 6<sup>th</sup>, 2018, and in Paris from June 22<sup>nd</sup> to 24<sup>th</sup>, 2018. This show was an opportunity to create a link exchange and information with the Moroccan community of Europe about the Marhaba 2018 campaign.

Thus, during the 3 days of the Fair, the visitors had the opportunity to discuss directly with the representatives of Tanger Med port to obtain all the information and documentation necessary for a crossing in the safest and most comfortable conditions.

## Tanger Med participates at the 11<sup>th</sup> IHMA Congress under the theme: "Ports: Essential for Safe, Efficient and Secure Global Trade"

Tanger Med participated in the 11<sup>th</sup> IHMA congress under the theme: "Ports: Essential for Safe, Efficient and Secure Global Trade" held in London from June 25<sup>th</sup> to 28<sup>th</sup>, 2018. It is a must-attend event for all those who are responsible port and maritime operations. TMAPA officials took the opportunity to meet the General Secretary of the International Maritime Organization.

The Congress program is designed to attract all those who are responsible for the safe, secure and efficient conduct of marine operations at ports.



## Industries : TANGER MED ZONES

### Furukawa Electric inaugurates its 1<sup>st</sup> African plant in Tanger Automotive City



Furukawa Electric opens its unit in Tanger Automotive City (TAC) through its subsidiary Optical Fibre Solutions (OFS).

The inauguration of the group's first plant in Africa and the Middle East took place in the presence of Moulay Hafid Elalami, Minister of Industry, Investment, Trade and Digital Economy, Mr Takahide Kimura, Director and Executive Vice President of Furukawa Electric and Managing Director of the Communications Solutions Division, Dr. Timothy F. Murray, Senior Vice President of Furukawa Electric and CEO of OFS, as well as Dr. Peter C. Schultz, Director and Senior Advisor at OFS, and Co-inventor of the optical fibre for telecommunications.

The opening of this plant fulfills the high demand for fibre optic cables and is part of the group's development strategy, which aims to increase its overall production capacity by 20% in 2018. Furukawa Electric aims to be the world's leading supplier of fibre optic solutions.

The creation of this new unit, which spreads over 31,000 m<sup>2</sup>, required an investment of 18 MEUR and will allow the creation of 200 skilled jobs. In order to promote skills transfer and sharing of expertise, employees have been trained in the United States, Latin America and Germany.

### ZTT launches construction work of its new factory in Tanger Automotive City



The Chinese group ZTT proceeded last week to the laying of the first foundation stone for the construction of a new industrial site at Tanger Automotive City (TAC) on an area of nearly 40,000 m<sup>2</sup>. ZTT Morocco intends to build a unit specialised in the manufacturing of electric cables and optical fibres for an investment amount of 20 MEUR, with the creation of 200 jobs over time.

It should be noted that ZTT is active in the development and production of wide ranges of applications in various fields, including telecoms and renewable energies.

### Implementation of SMOM in Tanger Free Zone



The FSD group through its subsidiary SMOM chose Tanger Free Zone to establish its first factory in Africa and Middle East. With an area of 6,000 m<sup>2</sup>, with a total investment of 9 MEUR, it will create 150 skilled jobs.

SMOM is a major player in the field of design and production of progressive cutting press tools, it is one of the six pioneering professions identified in the framework of the 2014-2020 PAI automobile ecosystems.

SMOM Group, achieved a turnover of 30 MEUR in 2017. The company employs 400 persons worldwide.



## 5<sup>th</sup> edition of the Tanger Free Zone Automotive supply Show



The 5<sup>th</sup> edition of the Automotive supply show, placed under the High Patronage of HM King Mohammed VI, took place in Tanger Free Zone from April 25<sup>th</sup> to 27<sup>th</sup>, under the theme "Automotive subcontracting at the service of the sector's accelerated growth and the arrival of new trades ", with the participation of 300 exhibitors unveiling their latest innovations and offers in terms of outsourcing.

The goal of this show was to create a sourcing / networking pool at the local level and to promote the exchange between manufacturers and equipment suppliers of ranks 1 and 2 on one side, and subcontractors on the other, as well as to respond to the subcontracting needs currently estimated at € 600 million and expected to reach more than € 1 billion by 2020.

Tanger Free Zone is now the first free zone gathering more than 800 equipment manufacturers. Purchase and Technical Managers of Equipment manufacturers, world leaders in their fields of activity and major contractors attended the show in order to seize business opportunities, thus achieving win-win partnerships. Investments are often confirmed at the end of the event, which has become an essential meeting point for business opportunities between carmakers, equipment manufacturers and automotive subcontractors. This success was combined with an increase in participation compared to the first edition.

This show, organised in partnership with Tanger Med Zones, Renault Morocco, Peugeot Citroën Automobile, Atlantic Free Zone and AIZFET, aims to highlight the undeniable assets and achievements of an industry that has been transformed, over the years, into a real driver of growth and industrial acceleration for the Kingdom by being the 1<sup>st</sup> export sector with a share of 29% of the country's exports and a turnover of 7 billion Euros thus continuing its evolution with the objective of reaching more than 10 billion Euros by 2020. This goal is fully achievable due to the growing interest of several car manufacturers in sourcing in Morocco (PSA, Renault, VW, Ford...), and the increasing number of new equipment manufacturers and new businesses settling of the recent signing, in the presence of HM King Mohammed VI, of 26 new investment agreements.

## Export of the 100<sup>th</sup> blade for the Siemens plant

During the second quarter of 2018, the SIEMENS GAMESA in Tanger Med Zones factory exported from Tanger Med port its 100<sup>th</sup> blade "Made in Morocco".

Since the start of this activity, nine vessels with a capacity of 12 to 15 blades have been loaded from the bulk and general cargo terminal of Tanger Med port.



## FONDATION TANGER MED

### Mohammed V Foundation Medical Center

The Tanger Med Foundation has contributed to the construction project of the Mohammed V Foundation Medical Center in Tanger in order to strengthen the health system. The centre is the result of a partnership between the Mohammed V Foundation for Solidarity, the Ministry of Health, the Wilaya of the Tanger-Tetouan-El Hoceima Region, the APDN and the Tanger Med Foundation.

The project will meet the needs of the population for specialised consultations, specific care and outpatient services.



### Awareness campaign on the maritime ecosystem and the protection of the coastline

As part of its environmentally-oriented activities, the Tanger Med Foundation organised in partnership with the Fnideq Association of Champions for Underwater Fishing an awareness campaign on the importance of the maritime ecosystem and the protection of the coastline at Sidi Ahmed primary school in Fnideq for more than 1,200 students.

The campaign conveyed a strong message of awareness focused on the vital role of the maritime ecological heritage, identifying the risks faced by the marine environment and encouraging the new generations to adopt good practices. An exhibition was also organised to present the works created by the students for which specific information supports were installed (Aquarium, documentary projection...).

### Decathlon sporting goods distribution operation

The Foundation has signed a partnership agreement with the Decathlon operator installed at the Medhub Logistics Free Zone to distribute sports goods to the local population.

The action is part of the incentive encouraging the various categories (children, youngsters, and women) to practice sports and physical exercise in general.

To this day, donations have taken place in the presence of around twenty local associations and benefited more than 3,000 local beneficiaries.



### Cultural Center "Les étoiles du détroit" (The Stars of the Strait)

The Tanger Med Foundation, in partnership with the APDN, contributed to the project of the Cultural Centre "Les étoiles du Détroit" implemented by the Ali Zaoua Foundation in Tanger.

In response to the observation that social development and social rehabilitation of young people from disadvantaged backgrounds requires artistic expression; the cultural centre represents a platform for young people from poor and / or socially excluded families and will ultimately encourage their socio-economic integration through coaching by artistic facilitators.

Some 200 young beneficiaries are currently enrolled in the programme offered by the centre (art disciplines, languages, computing).



### Connection of El Houmma village to the drinking water network

The Foundation has set up in partnership with ONEE and the Ksar Al Majaz municipality a project to connect El Houmma village to the drinking water network located opposite the port of Tanger Med.

The project, benefiting more than 200 households, will contribute to the actions implemented to preserve the environment and raise awareness of hygiene.

