# TANGER MED NEWS

Tanger Med participates in the 4<sup>th</sup> Arabic-Japanese forum

MARHABA Operation 2016

Militzer & Münch opens a new logistics platform

## Flash News

#### Tanger Med Port

DECATHLON sets up in Logistics Free Zone

#### Tanger Med Zones

Everis sets up in **TETOUAN SHORE** 

#### Services

Cires Telecom deploys solutions at ONDA airports

#### Private investments

Novaerum, Voz Telecom, FAW Automotive, Centrale Danone, Lesieur Cristal















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# **Tanger Med Group News**

His Majesty King Mohammed VI visits Tanger Med Port



His Majesty King Mohammed VI, May God Glorify Him, visited on Wednesday June 30th Tanger Med Port, where he was able to witness all measures taken by Tanger Med Group, Mohammed V Foundation for Solidarity for Marhaba 2016 campaign to welcome Moroccans living abroad.

Hence, Tanger Med Port Authority adopted a plan to reallocate boarding docks and zones (Cars, Trucks), create 17 boarding zones, enhancement with Shaded areas, lighting, restaurants, signaling and sound system.

A budget of 202 millions Dirham was dedicated to fund Marhaba operation for the period between 2013 and 2017. Additionally, Port Authority made sure to create a plan that will permit to double number of handling capacity and optimize transit time of users in the best security, comfort, and fluidity condition possible.

For Passengers who arrived to Morocco, all control forms are done inside boats while crossing.

## Meeting with a Chinese delegation from HAITE group



Further to the new Morocco-China strategic partnership, a delegation of Chinese businessmen and political responsibles visited on June 14th in Tangier, several economic projects and industrial sites, namely Tanger Med Port complex, with the objective to better understand the outstanding developpement program underway at the north of Morocco.

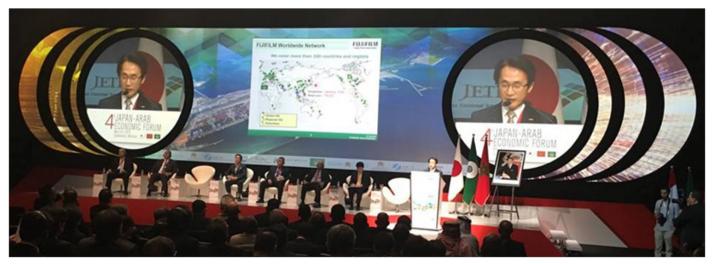
## **Inauguration of FRIOPUERTO TANGER**



FRIOPUERTO TANGER was inaugurated on June 1st 2016 as the first temperature-controlled logistic Hub in Tanger Med Port Logistics Free Zone, in the presence of Mr. Fouad Brini, Chairman of TMSA, Mr. Aziz Akhannouch, Minister of Agriculture and Maritime Fishing, Mr. Aziz Rabbah, Minister of Equipment, Transport and Logistics, H.E. the U.S. Ambassador in Morocco and other guests and partners in the project. This project will extend, in its first phase, over an area of 6,600 m<sup>2</sup>

allowing for the storage, preservation, labelling, packaging and light processing of fresh and deep frozen agricultural products, deep frozen seafood and foodstuff. Thus, Moroccan exporters of these products will benefit from the implementation of this refrigeration plant with a capacity of 4,000 pallets.

## Tanger Med participates in the 4th edition of the Arab-Japanese Economic Forum



This event was organized by the Ministry of Industry, Commerce, Investment and Digital Economy, in collaboration with the Ministry of Foreign Affairs and Cooperation, the Japanese Government and the Arab League.

This Forum was attended by an important Japanese delegation led by Motoo Hayashi, Japanese Minister of Economy, Commerce and Industry, accompanied by over 250 senior executives of large Japanese companies.

On the other side, many Arab ministers and economic operators attended the Forum, with a view to create a platform for the exchange and development of economic relationships and investments, as well as promoting for a cooperation between Arabs and Japanese governments and economic communities. In order to build a "win-win" partnership.

Tanger Med Presented the investement opportunities offered to Japanese corporations and shed light on the several Japanese industrialist already settled (kansai, Yazaki, Takata, Sumitomo, furukawa).

## Meeting for a triangular economic cooperation between Spain, Morocco and Senegal



Tanger Med participated in a meeting for a triangular economy cooperation between Spain, Morocco and Senegal along with many African countries, founded on real partnership.

This cooperation provide many advantages and will enable African countries to benefit from Moroccan expertise. This meeting was organized by Casa Africa, an institution supervised by the Spanish Ministry of Foreign Affairs and Cooperation.

Tanger Med Presented the capabilities of the ports as well as the regular connectivities at the 35 african ports in weekly basics.

# Port Complex: Tanger Med Port Authority

## Marhaba campaign launched at Tanger Med Port



Marhaba campaign was launched on June 5<sup>th</sup> Tanger Med Port will deploy the setup to receive Moroccans residing abroad travelling back to their country with adequate conditions of comfort and safety. Since its opening for the public on May 17<sup>th</sup> 2010, Tanger Med Port has undertaken ambitious programmes of renovation and adaptation of structures dedicated to passengers.

Today, Tanger Med Passenger Port is equipped with necessary infrastructure to increase the processing capacity and reduce the transit time, thanks to the physical separation of vehicle flows upon entry and exit to/from Morocco. For this purpose, 6 Ha "Automobile Access" area has been preperd for passengers with vehicles in order to carry

out all the required formalities. For comfort needs, the area is provided with many services. For passengers with vehicles coming in to Morocco, passport stamping is done aboard ships during the crossing. Pedestrian passengers also benefit from this series of developments through a modern multimodal railway station inaugurated on April 29<sup>th</sup> 2014 by His Majesty King Mohamed VI, May God glorify him, for direct access to Tangier/Tanger Med, in addition to other modes of transport, i.e. taxi and bus.

The port's pre-boarding zones are equipped with recreation areas to improve the comfort of travelers during their transit. These spaces are run by professionals and include coffee shops, duty-free shops, small clinic, children's playroom and terraces overlooking the whole port. Wifi access is free of charge in all port areas.

Tanger Med Passenger Port is equipped with several information tools, including Website (<a href="www.tangermed-passagers.com">www.tangermed-passagers.com</a>) with updated information about ship departure/arrival times, traffic diagrams, traffic conditions, etc. The Website is available in both systems: Android and iOS

Beyond classical information and communication tools, Tanger Med Passenger Port developed a dedicated radio station. Managed by professionals in the field, the radio informes passengers it broadcasts in all port areas, on a local frequency of 100.0 Mhz as well as on through streaming.

The SMS-alert service, accessible from the Website, is a customized free means that allows passengers to receive notifications and to react accordingly.

The success of the Marhaba operation 2015 was mainly due to the new standards that were put in place and that allowed the port to absorb a peak of 32,000 passengers and 700 vehicles (in exit) in less than 2 hours as waiting time.

#### New services on the 2<sup>nd</sup> Container Terminal



Hapag Lloyd is starting new services in June, including MCA service, which marks the 1<sup>st</sup> stopover on the Eurogate terminal on June 7<sup>th</sup>. This service will touch for the 1<sup>st</sup> time the eastern Canadian coast.

CMA CGM confirms start-up, as of June 9<sup>th</sup>, of the Baltic Levant Express service. It will connect Tanger Med to Russia for export, with a weekly frequency and transit time of 11 days.

#### New Traffic at the Vehicle Terminal

The new ship-owner NYK made a first stopover at Renault vehicle terminal. A rotation is expected, based on 2 stopovers per month. Start-up of a new Hoegh transshipment line (India-Europe) for the flow of Hyundai vehicles.

A first transshipment operation of GMC, Chevrolet and Cadillac vehicles, originating in the United States and heading to the Middle-East (Dammam, Abu Dhabi and Kuwait) was made at TVCU.



## Stopover of the largest Car-Carrier in the world at Tanger Med Port: the "Höegh Tracer"



The Höegh Tracer came, on May 13<sup>th</sup> 2016, to be moored at Tanger Med Port car terminal. The ship was on its inaugural trip and largest car carrier in the world, beside Höegh Target and Höegh Trigger, belonging to the series called New Horizon, which will include 6 ships of this size. However, the Höegh Tracer stands out from its predecessors by the imposing opening of its door, which allows the loading of cargoes 6.5 m high and 12 m wide. Moreover, its back ramp supports a load of 375 tons and its lateral ramp supports 22 tons. The Höegh Tracer was designed by the Chinese shipyard Xiamen Shipbuilding Industries. With regard to environment, the ship posts a feat, as emissions per vehicle transported are reduced by a half. As a reminder, the Höegh Tracer can transport up to 8,500 CEUs (Car Equivalent Units) on a loading area, including all decks, of 71,400 m<sup>2</sup>.

## Online payment service launched

As part of the continuous improvement of the quality of its service, Tanger Med Port launched an online payment service, 24/7. This is a free solution that allows FREIGHT activity users to pay, by debit card, invoices related to port charges on goods and related services. Entirely safe and secure, payment is made through access to Tanger Med portal. The transaction stages are simple and swift, respecting the confidentiality of personal data.

In addition to the online payment service, Tanger Med portal is also designed as an exchange platform and a tool of considerable improvement of goods processing times by allowing access to other information, namely the follow-up of ship stopovers, traceability of trucks and containers, and real-time consulting of financial statements of every customer.

## TMPA participates in the seminar on "Nautical Accessibility and Maritime Traffic"

TMPA pilots and Harbor captaincy Directorates took part in the seminar on "Nautical Accessibility and Maritime Traffic," held in Antwerp, between 11<sup>th</sup> and 22<sup>th</sup> 2016, and organized by APEC. A presentation of Tanger Med Port was made on the occasion of this seminar. Visits to other ports of landlord type were also organized for participants.



## **DECATHLON** starts operations



DECATHLON started in April 2016 its operations at Tanger Med Port Logistics Free Zone to supply all Moroccan based shops using 4 trailers delivery per day. DECATHLON had already started in October 2015 its World -World Activity- and recently from a warehouse of 5,000 m<sup>2</sup> at Tanger Med Port. It is worth noting that companies setting up in ZFL benefit from several facilities and advantages, including the release for consumption in the Moroccan market of 100% of unprocessed products.

## Waste management at ZFL



Taking into account the requirements of Medhub ongoing approach for certification to environment management standard ISO 14001, and for a better image of the Logistics Free Zone of Tanger Med Port, first African port to obtain the ECOPORT label, Medhub placed at its customers' disposal a whole system of waste collection and sorting according to their nature: wood, cardboard or plastics.

#### MedPorts 2016



TMPA participated in MedPorts, organized at Tanger Med Port Center on April 27th 2016, several companies took part in this event, including: port authorities, terminal operators, port equipment suppliers and logisticians.

Exhibition events included stand visits and lectures on topics dealing with sea and port domains.

#### MEDFEL 2016



TMPA participated for the first time in Medfel fair, held between 26th and 28th april 2016 at Perpignan. This is a professional fair dedicated to the Mediterranean fruit and vegetable sector: purchase, sale, transport and logistics.

TMPA accompanied EACCE and a delegation of Moroccan companies To take part in the event. The participation consisted in facilitating a stand and a conference entitled "The new maritime routes of fruits and vegetables in the Mediterranean".

#### **LOGISMED**



TMPA participated in the fair Logismed, placed under the aegis of the Ministry of Equipment, Transport and Logistics, between 10th and 12th May 2016 in Casablanca.

This year's edition was placed under the theme "Logistics excellence, an ambition within the reach of SMB/SMI".

Lectures and stand visits were organized during the 3 days of the fair. A lecture under the theme "Africa, a relay of growth, what logistic solutions?" was facilitated by Tanger Med Engineering.

## MADE IN MOROCCO

TMPA participated in the fair "Made in Morocco", placed under the supervision of the Ministry of Moroccans Residing Abroad and the Ministry of Foreign Trade, held in Brussels the capital of Europe, between 13th and 15th May 2016, this event was dedicated to aknowledge the awarness and priducts made in Morocco. The objective was to draw together all key stakeholders who participate in Morocco's development in areas such as food processing, tourism, handicraft, country products, real estate, finance & services and industry, with a view to contributing to the development of these highly potential sectors for the Moroccan economy.



#### 1<sup>st</sup> edition of Port and Maritime Technical Seminars

The Ministry of Equipment, Transport and Logistics, in partnership with the National Ports Agency (ANP) and Tanger Med Port Authority (TMPA), organized from 25<sup>th</sup> to 27<sup>th</sup> May 2016 the first edition of the Port and Maritime Technical Seminars at Tanger Med Port. The topic of this first edition was "Assistance to navigation". The seminar was an opportunity for exchange and discussion for a better respond to the challenges of port and maritime safety.



# **Industrial Hub: Tanger Med Zones**

## 3<sup>rd</sup> edition of Automotive Sub-contracting Fair



Tanger Med Zones organized in partnership with the Moroccan Association for Automotive Industry and Commerce (AMICA) the third edition of the Automotive Sub-contracting Fair in Tanger Free Zone, between 20th and 22th April 2016, under the theme "Consolidating Automotive Ecosystems for a better Competitiveness of the Sector".

## Transmel opens a new logistics warehouse in TFZ



Transmel a Moroccan reference actor, who operate in transport sector, and who will start operating with it a new logistic warehouse Morocco of 10,000 m<sup>2</sup>, with a total investment of 20 Million Dirhams. This new project will create around 45 new jobs.

Transmel a transport leader in Morocco in the activities:

- Dry bulk transport with tippers, and liquid bulk with tanks
- Dropside trucks and curtainsider transportation
- Containers transport
- Controlled temperature transportation
- Small trucks transportation for proximate deliveries

## NOVAERUM AUTOMOTIVE sets up in Tanger Automotive City



Group

Novaerum, Spanish leader in the manufacture and distribution of plastic components for the automotive industry, is setting up in Tanger Automotive City over an area of 11,500 m<sup>2</sup> and 250 employees. The Spanish company has injection molding weighing 300-1,200 tons to manufacture any kind of components in thermoplastics for companies such as Lear or Valeo.

## VOZTELECOM sets up in Tetouan Shore

Voztelecom is a spanish operator, specialized in clouding services and MVNO, decided to enhance it activity in Tetouan Shore with an aim to double it turnover from 15 Million Euro to 30 Million Euro. this new office will includes a team of 30 persons.



## Militzer & Münch launches a new logistics platform in TFZ



The inauguration of M&M new bonded logistic platform took place with the presence of Moulay Hafid Elalamy, Minister of Industry, Trade and New Technologies and Fouad Brini, Chairman of TMSA during the Automotive Exhibition of Subcontracting. With an investment of 37 Million Dirhams, this project will be established over a land of 10.000 m<sup>2</sup>.

This new project will not only be dedicated for import-export transportation activities, but also, for logistic management flows for both national and international customers.

#### ACOME invests 25 MEUR in TFZ



ACOME initiated works in Tanger Free Zone with a presence of Moulay Hafid Elalamy Minister of Industry, Trade and New Technologies and Fouad Brini Chairman of TMSA where they celebrated the groundbreaking of Acome first plant in Africa.

Acome company are specialized in manufacturing special cables for Automotive, cables with high temperature for batteries, beside new models of electronics vehicles and

With an investment of 25 Million Euro, Acome Maroc plan to hire 120 employees.

### LESIEUR CRISTAL sets up in TFZ



Lesieur Cristal is setting up in Tanger Free Zone.

The main activity being the products distribution in the northern region, the investment allocated to this project amounts to 10 Million MAD.

#### CENTRALE DANONE sets up in TFZ



Centrale Danone starts up building a new site in TFZ. The commissioning of the warehouse is expected to take place by the end of 2016. With this platform. DANONE will reinforce its presence in the northern region by distributing dairy products over an area 16,000 m<sup>2</sup>.

## **EVERIS** sets up in Tetouan shore



The multinational consulting firm EVERIS, an NTT Data Company branch, inaugurated its new high-performance center in Tetouan Shore. The center includes a team of 25 persons, and is expected to increase to 100 professionals during the first year of operation.

The inauguration ceremony of the Company's new headquarters in Morocco took place in the presence of Mr. Fritz Hoderlein, CEO of Everis Europe, who pointed out that "Starting from this center, Everis will develop highly technical skilled and highly competitive and effective projects, both for its customers in Spain, in the first place, and for the rest of Europe, in the mid-term."

#### TFZ starts the 24h/7d services

In coordination with the customs services, Tanger Free Zone has moved to 24h/7d service, TFZ has implemented all means to ensure better management of flows in import and export of industrialists.

## Participation in Seville AEROSPACE Meeting



Tanger Med Zones participated in the third edition of the most important B-to-B event in Spain, Seville AEROSPACE Meeting, which was held from May 10<sup>th</sup> to 13<sup>th</sup> 2016. This was an opportunity for leaders in the aerospace industry to meet potential partners.

On this event, TMZ presented the benefits to the sector companies as well as companies already installed (DAHER Aerospace, Aero MK, Sira Maroc...).

## Tanger Automotive City participates in "Global Automotive Components and Suppliers" exhibition

This event brings together automotive equipment manufacturers from all over the world, to show their most recent technologies in manufacturing their products. Many exhibitors were available to discuss how they can participate in cost reduction through the supply chains, and how to put forth solutions to offer a new alternative, cost-effective manufacturing. Over 300 exhibitors from countries as far as Korea, China, India, Greece, Turkey, United Kingdom, West Virginia, USA.

## 2<sup>nd</sup> edition of employment and in-service training Forum at Tanger Med Zones

AIZFET (Tangier Free Zone Investors' Association) and TMZ (Tanger Med Zones) organized, in partnership with ANAPEC (National Agency for Employment and Competence Promotion) and OFPPT (Vocational Training and Labour Promotion Office), the second edition of Employment and in-service Training Forum, May 17th-18th 2016 at the Tanger Free Zone.

This event brought together around ten companies, as well as training and recruitment bodies proposing hundreds of job offers in the various sectors of activity existing in the Tanger Free Zone. The numerous training bodies meeting on the occasion of this Forum will assist employment seekers, as well as wage-earners, in their search for training adapted to their respective careers. The exhibitors will facilitate practical workshops on:

- CV and motivation letter writing;
- Application for training, etc.

#### TetouanPark organized an event in Seville

TetouanPark organized on Wednesday May 18th 2016, in collaboration with Seville Chamber of Commerce, an event around the theme "Morocco: a country to sell, purchase and manufacture".

The event was very successful and drew together a large variety of stakeholders. Over 100 investors from the whole Andalusia region and various sectors of activity to explore business set-up prospects in Morocco, and more specifically in the northern region. After TMZ representatives' presentations, various exchanges took place with a view to collecting information about the assets and investment prospects of the northern region.



## **Services**

## **CIRES TELECOM**

## Public Wifi and Professional Wifi within the major Moroccan airports

The major airports in Morocco are equipped with Professional Wifi networks and Large Public Wifi networks, with a captive portal and high-speed network connection. Passengers in these airports will be able to get connected to wireless Internet starting from any laptop, smart phone or any other device with wifi access. The solution is deployed by Cires Telecom in the major airports of the Kingdom: Agadir, Fez, Marrakech, Oujda, Rabat, Tangier and Casablanca.



## Public Wifi network in Tanger Med Port

Anxious to provide a free Wifi service to its users, passengers and customers, Tanger Med Port has deployed a public free Wifi service to its users, passengers and customers. The complete solution was implemented by Cires Telecom.

## Securing the ports of Casablanca and Nador 1

An integrated security system was finalized at the port of Casablanca on behalf of Marsa Maroc. This system consists of several fixed and mobile high-definition cameras, a detection and boundary protection system, a dedicated storage network, as well as integration with the existing facilities of Marsa Maroc in terms of access control, plate reading... The whole system will be managed by a single administrative console that interlinks all these security and safety systems.

Securing the port of Nador has also been undertaken by Cires Telecom. The port of Nador is henceforth secured with a video surveillance solution consisting of fixed and mobile high-definition cameras

#### Telecom management of the solar power plant Noor 1



MASEN (Moroccan Solar Energy Agency) inaugurated the first solar power plant "NOOR1" in Quarzazate. Cires Telecom will undertake the network management of this zone, as well as the relationship with the three operators.

#### CIRES TELECOM a national operator of Radio TETRA



Cires Telecom is henceforth a TETRA national operator; it may provide its customers with a national coverage of shared resources digital radion network 3RP. Since 2008, Cires Telecom is an operator of a shared resources digital radio 3RP in the northern region of Morocco. To obtain a national coverage license for the shared resources digital radio 3RP.

# TANGER MED ENGINEERING

## Training and Assistance for KRIBI Port



Tanger Med Engineering signed a cooperation agreement with the Kribi (CIPK) Industrio-port Complex, with the following objectives:

- Assistance in the recruitment of port officers and pilots;
- Training and competence management;
- Document and procedure development;
- Equipment defining;
- Assistance of Kribi Port officers and pilots during the operation start-up period:
- Modelling of Kribi Port and ships.

## **Autonomous Port of Dakar**



On 25 May 2016, TME and Autonomous Port of Dakar signed a framework agreement for the provision of consulting and technical assistance in terms of port engineering and logistics.

# **Social Activities: Tanger Med Foundation**

#### Dalia clean beach 2016



Thanks to the deployment of efforts by various partners during the summer season 2015, the International Foundation for Environmental Education (IFEE) awarded the "Blue Flag" label to Dalia beach as a recognition of its compliance with the following criteria:

- Supply and maintenance of necessary sanitary and leisure facilities;
- Management of beach and surrounding cleanliness, waste collection and management;
- Preservation of the quality of bathing waters;
- Implementation of actions for environmental education and awareness heightening among summer holidaymakers;
- Implementation of a facilitation and recreation program for summer holidavmakers:
- Presence and involvement of all service providers (Gendarmerie Royale, Civil Protection, Red Crescent ...)

In order to capitalize on this experience, Tanger Med Foundation

agreed to renew, the partnership agreement with Mohamed VI Foundation for Environment Protection, Fahs-Anjra Province, Ksar Al Majaz Commune and the General Directorate of Local Communes, for the operation "Dalia clean beach 2016". Dalia beach receives henceforth crowds of Moroccan and foreign holidaymakers, becoming thus a privileged seaside resort.

## Computer equipment donation for M'dieg-Fnideg Prefecture associations



The Foundation donated computer equipment to local associations in M'dieq-Fnideq Prefecture. This action benefited about fifteen associations, essentially active in the field of education (libraries...). It is an assistance to the operation of socio-educational infrastructures, as it will allow students to study in good conditions.

As a reminder, these libraries are among several cultural and sporting infrastructures that benefit annually from an operating aid donation within an agreement signed between the Foundation, M'dieg-Fnideg Prefecture and local associations.