April 2016

TANGER MED NEWS

3th edition Automotive Exhibition of Subcontracting Tanger Med Group: 2015 Activity Results New Container Terminal concession in TangerMed II

Flash News

Tanger Med Port

Tanger Med port is the first African port certifed with "EcoPorts" label

Tanger Med Zones

Siemens invests 100 MEUR in Tanger Automotive city

Private investments

Bosch, 3M, Furukawa, Relats, Acome, Fashion Express, 6 Degrees Manufacturing





Tanger Med Group News

APM Terminals invests 8.5 bMAD in a new terminal in TangerMed II



New Concession for APM Terminals

The concessionnaire will undertake, on the quays delivered by TMSA, an investment of EUR 758 Million pertaining to container platform, the superstructures and terminal equipment. The terminal is scheduled to commence operations in 2019 with a trafic of 4.2 Million containers Twenty Equivalent Unit (MTEU).

The perimeter of new Container Terminal 4 (TC4) concession includes 1600 ml of quays and 76 Ha of container platform and will be of initial duration of 30 years.

An extension option is reserved, including 400 ml of quays and 18 Ha of container platform is reserved.

The subsequent investment represents 140 MEUR and additional traffic of 1 MTEU At completion, the new concession could extend to 2000m of quays and 94 Ha of container platforms, representing a total investment of 900 MEUR and subsequent traffic of 5.2 TEU. Terminal TC4 shall be dedicated to Maersk Line and its alliance partners.

APM Terminals, a leading global container platform operator, is part of the AP Moller-Maersk Group, a premium conglomerate including the world's leading maritime company.

TangerMed II

Tanger Med II port represents a total investment of 1300 MDhs with more than 4600 m of breakwaters and 2800 m of quays.

The construction works of Phase I, completed in the course of 2015, included the basic infrastructure (breakwaters, dredging, guays) as well as the first 1200m of quays. Phase II works for new quays will be launched in the course of 2016. The Marsa Maroc concession is confirmed on the Container Terminal 3 (TC 3) which includes 800m of quays and 32 Ha of container platform. The corresponding investment plan includes 260 MEUR of private investment and a projected traffic of 1.3 MTEU. This « Common User » terminal will serve the needs of a large array of international liners. He granting of TC4 concession completes the allocation of the container handling capacities of TangerMed II. This new configuration consolidates the position of Morocco on the Strait of Gibraltar and paves the way for TangerMed, with a total container handling capacity exceeding 9 MTEU, to integrate the twenty first platform on a global scale. TangerMed constitutes today an integrated competitiveness hub encompassing a 1000 Ha port complex that aggregrates TangerMed I port, the Ro-Ro/Passengers Port, TangerMed II port as well as an industrial platform aggregating economic zones developed over 1200 Ha

Port Complex : Tanger Med Port Authority

Port Traffic Figures - 2015

| ACTIVITY | TRAFIC | Growth in comparison with 2014 |
|------------------------|----------------------------------------------------------------------------------------------|--------------------------------|
| PASSENGERS | 2 352 000 Passengers | + 6% |
| ROLL - ON / ROLL - OFF | 237 000 IRT units | + 15% |
| RENAULT VEHICLES | 260 000 vehicles, including 216 000 vehicles for export From Melloussa Renault Factory | + 23% |
| COMMON USER VEHICLES | 63 000 vehicles | + 48 % |
| GENERAL CARGO | 496 400 Tons | + 17% |
| HYDROCARBONS | 5 288 000 Tons | + 38% |
| CONTAINERS | 2 964 324 TEU | Nominal capacity |
| SEATRAFFIC | 12 300 stopovers | + 14% |

2016 Maritime Connections: 167 ports, 66 countries and 5 continents

(-) Countries Djibouti (+) Countries Russia jamaica Jordan (+) Pays (-) Pays Denmark Inde Egypte Sweden Roll-on/ **Car Carrier** Container **Roll-off** Activity Activity Activity (-) Ports (-) Ports -. (+) Ports · ··(+) Ports (+) Ports Alexandria, Kingston, Djibouti, Suez, Mumbai, Alexandria Mumbai; Veracruz, Altamira, Nansha, Port Kelang, South Hampton South Hampton Newark, Houston, Port Vendres, La Spezia, Xingang, Tianjin Xingang, Novorossiysk, Jawaharial Nehru, Tarragona, Vigo Samsun, Tilbury Hazira, Aqaba, Aarhus, Gothenburg, Mersin, Izmit,

Since 2016, Tanger Med Port is connected to 167 ports in 66 countries, 5 continents

MEDEF visits Tanger Med



A delegation of the Movement of French Entrepreneurs (MEDEF), composed of approximately 100 companies, led by MEDEF President, Mr. Pierre Gattaz was received by M.Brini and visited Tanger Med on Thursday 10 March 2016 to explore the business opportunities.

The meeting with Tanger Med Management was followed by a visit to the port and Renault plant where the delegation took part in a business meeting about Morocco's business opportunities, namely automotive, aeronautic and other industries. the delegation membres also discuss with Tangier local authorities an issues relating to sustainable mobility and urban development, entrepreneurship opportunities and to take cognizance of the investment assets and possibilities offered by the Tangier-Tetouan-Al Hoceima region and to City of Tangier in particular.

Tanger Med port hosts the first edition of Tangier Logistics Day

Tanger Med hosted the 1st edition of Tangier Logistics Day held at Tanger Med Port Center on January 28th 2016 under the theme: "Logistic Performance: Key Factor in Business Competitiveness". The event brought together a wide range of stakeholders, including public administrations, industrialists, logistics service providers, carriers and academics. This edition addressed the issue of logistic performance, with the participation of Dunkerque and Antwerp port authorities.



Launching of a new maritime line: Tanger Med - Motril

A new maritime line was launched on January 27th 2016 between Tanger Med port and Motril port (Spain). The new line will offer transport for passengers and goods, consolidation and decongestion of import and export operations and the reinforcement of maritime connectivity between southern Spain and northern Morocco.

This new line provides logistic advantages for operators in terms of cost and mileage reduction, thanks to a direct access from Motril port to the Mediterranean motorway A-7, which

is widely used by transport companies and connected to the major Spanish and southern European ports.

Passengers, in particular Moroccans Residing Abroad, will also benefit from this new connection to travel comfortably and safely. Currently, this line is operated by FRS shipping company, with a regular daily round-trip between the two ports, departing from Tanger Med at midnight and from Motril at 11:00 p.m. Travel time is about 7 hours.

Visit of an EXBs (Export Control and Related Border Security) delegation to Tanger Med port



Tanger Med port received on February 25th 2016 an important American EXBs (Export Control and Related Border Security) delegation, presided over by Andrew P. Church, Deputy-Director of Export Control Cooperation Office, Bureau of International Security and Non-Proliferation.

This visit was an opportunity to take the American delegation on a sightseeing visit to Tanger Med port infrastructure. The visit was made on the sidelines of the training seminar on the best strategic control practices, organized in Rabat on 23-24 February.

TMPA participates in Fruit Logistica Fair in Berlin

Tanger Med Port Authority participated as an exhibitor at Fruit Logistica fair in Berlin from February 4th to 6th 2016.

TMPA, AMTRI and URTL, participated with EACCE and an important Moroccan business delegation.

Morocco's participati on in this international event involved a 1,200m² pavilion that highlighted the wide variety Moroccan pavilion exportable offer of fruits and vegetables through exhibiting a wide range of agricultural products (citrus fruits, early products, red fruits, rosacea fruits, avocado, mango, pomegranate, etc.) Participation in this fair included over 2,785 exhibitors from 83 countries.



Railway Terminal : Unloading of HSL Locomotives



During February 2016, two HSL locomotive unloading operations were performed at Tanger Med port railway terminal, and then routed by railroad to Tangier Mghogha HSL maintenance centre.

Tanger Med port Certified with "ECOPORTS" label



Tanger Med port was certified with the "EcoPorts" label delivered by the European Sea Ports Organization (ESPO). This label is awarded to ports adhering to "good practices" in terms of sustainable development.

Tanger Med port is the first African port to get such distinction and to join the "EcoPorts" network.

ESPO brings together port authorities of the major European ports. this organisation started in 1993 and is the result of world group launched by the European Commission in 1974 to examine port issues. Important initiatives have been carried out by this organization such as the implementation of the first "Environmental Practice Code" and the establishment of "EcoPorts".

This distinction addition to comes in the ISO 14001 certification for the activity "Ship reception and related services", and confirms the overall voluntarist approach to sustainable development management, in accordance with the port's customer needs and international standards.

TMPA participates in MARFOR fair in Casablanca



Tanger Med Port Authority participated in the 2nd edition of the business Forum "MARFOR 2016" of the Advanced Institute of Maritime Studies (ISEM) organized 23-25 March in Casablanca, under the aegis of the Ministry of Equipment, Transport and Logistics. This year's edition was placed under the theme "Innovation at the service of a Safe, Secure and Sustainable Maritime Economy".

DACHSER sets up its logistics warehouse in Med Hub



Further to the settlement of 5 major logistic providers in MEDHUB, DACHSER, who's been in Morocco for more than 30 years, sets up in the logistics free zone of Tanger Med port, in a warehouse of 550 m².

BOSCH sets up at Med Hub



To support the growth of its activity, BOSCH POWERTOOLS has chosen the

Logistics Free Zone of Tanger Med port, operated by MEDHUB to set up a new Logistics Hub, through the intermediary of the

3M launches a new logistic hub at Med Hub

As part of its activity development, and in order to meet the expectations of its customers and partners, 3M has chosen to set up its new logistic hub in the Logistics Free Zone of Tan ger Med port.

This platform will play the role of distributor for the Group in Maghreb countries, namely



logistician SDV-Bolloré. This new set-up has materialized thanks to the appealing advantages of this Zone, integrated with the port, as well as to the geostrategic situation of Tanger Med. The project will start up at a first stage on an available warehouse of 1,300 m² and will provide services to Africa, including Morocco. Thus, MEDHUB is strengthening its position to become a major regional storage and distribution HUB.

> Morocco, Tunisia, Algeria and Libya, as well as in Sub-Saharan African countries

> Today, 3M has over 30 offices in the United States (70 worldwide), including 89,800 employees. The Group commercializes over 65,000 products designed for five large markets: the public at large, security and signage, electronics and energy, industry and health.

Industrial Hub : Tanger Med Zones

Tanger Med Industrial Platform : 2015 Activity

| | 2015 | Growth compared with 2014 |
|---------------------------|-----------------|---------------------------|
| Industrial Exports | 50 billion DHS | 20% |
| Private investments | 1,7 billion DHS | 20% |
| New Jobs | 4900 | 23% |
| Associated logistic flows | 189 285 | 14% |
| → Automotive | 156 322 | 7% |
| → Aeronautics/Electronics | 12 960 | 29% |
| → Textile | 15 568 | 3% |

Siemens invests 100 MEUR in Tanger Automotive City



Siemens will build a wind turbine blade manufacturing plant in Tanger Automotive City. The implementation of this project will mobilize an investment of EUR 100 M and generate700 new jobs.

The plant will be developped over 37,500 square meters of covered area the free zone of Tanger Automotive City, approximately 35 kilometers away from Tanger Med port. The production will be exported to various destinations in North Africa, Middle East and Europe.

Inauguration of Europac Packaging Med plant - Tanger Automotive City

Europac Group, leading provider of packaging paper and cardboard inaugurated, the plant is located within Tanger Automotive city its first integrated packaging plant in Morocco "Europac Packaging Med," with an investment of 30 MEUR and a maximum installed capacity of 100 million m².



SNOP invests 7 MEUR for an extension in Tanger Free Zone

To follow the growth of Renault and to address the exports of PSA Spain, the Moroccan subsidiary of the French group SNOP increases the size of its factory of Tangier. the extension will be operational from April 2016. The surface covered with the factory situated in TFZ, will increase from 15 000 to 19 000 m², with investment of 7 million Euros. In 2015, recorded a strong growth of its volumes of 25 % about approximately 35 000 tons of flat steel transformed, reaching a turnover of 50 million Euros and a staff about 400 employees.

TE Connectivity opens its first plant in Tanger Free Zone



TE Connectivity Ltd. (NYSE: TEL) (TE), world leader in connectivity, formally opened its first plant in TFZ.

Exclusively centered on cabling solutions, the new TE site will manufacture products for automotive applications thus meeting the increasing needs of EMEA region (Europe, Middle East and Africa).

"The opening of manufacturing operations in Morocco will create new commercial opportunities for TE and will generate a new degree of satisfaction among our customers – bringing production closer to our Tangier-based customers," states Mr. John Pryce, Vice-Chairman & Managing Director of Automotive EMEA.

Workshop "TRADE COMPLIANCE"



TMSA organized a conference on the theme "Trade Compliance & International Competitiveness: New Challenges for the Supply-chain Manager", presented by Mrs. Anne LE ROLLAND, founding CEO of ACTE International.

The topic was presented in three parts:

- An overview of the various links of the Supply Chain
- Cartography of international obligations in "Trade Compliance"
- Impacts of non-compliance

It was an opportunity for participants from automotive and aeronautics sectors to inquire about technical questions, including, legitimacy of international customers' requirements, economic, financial or commercial relevance for approvals and certifications such as customs and fiscal categorization, status of Authorized Exporter (AE) and Authorized Economic Player license (AEP).

The 3^{rd} edition of the TFZ exhibition for industrial supply from 20^{th} to 22^{nd} April 2016



TFZ will host the third edition of "automotive exhibition of industrial suppliers", with an expected presence of more than 200 exhibitors, an event that will generate subcontracting and business opportunities inside Tanger Med Zones.

RELATS extends activity in Tanger Free Zone



Relats Maroc, a Catalan company specialized in the manufacturing of protection sheathing for automotive cabling, operates within a TFZ since 2011, will expand its activity over a land base of 16,000 m². The investment for this new plant is 7.3 MEUR. The Spanish parts manufacturer achieved a turnover of 7 MEUR in 2015 in TFZ.

FURUKAWA sets up in Tanger Automotive City





The Japanese group Furukawa Electric will open a fiber optics assembly plant, at Tanger Automotive City, with an investment of 75 M MAD.

Everis sets up in Tetouan Shore



The multinational Everis, an NTT DATA company, is setting up in Tetouan Shore Park to offer business solutions, strategy, development and maintenance of technological applications and outsourcing.

NTT DATA Group, sixth world leader in computer service delivery, with 70,000 professionals, is present in Pacific Asia, Middle East, Europe, Latin America and North America.

ACOME sets up in Tanger Free Zone



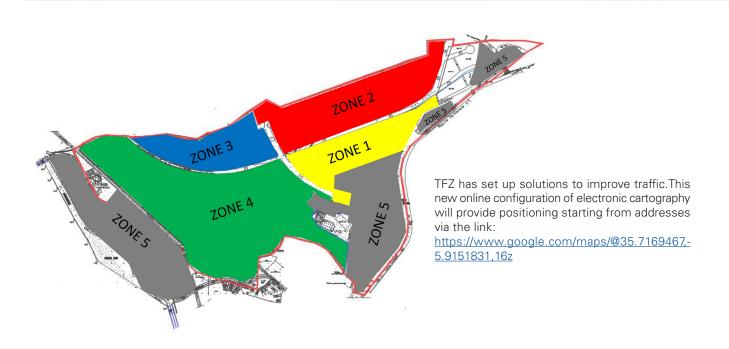
ACOME, first French cooperative industrial company, leader and specialist on automotive markets has set up in TFZ, with a parts manufacturing unit for automotive industry, with an investment of MAD 140 M.

EB ELECTRONIC sets up in Tanger Free Zone



Set-up of the Spanish group EB ELECTRONIC, specialized in the design, manufacture and assembly of electronic parts within TFZ.

Implementation of electronic cartography at TFZ



Social Activities : Tanger Med Foundation

Tanger Med Painting Competition

A painting competition was organized from the 1st to 15 December 2015, in partnership between Tanger Med Foundation and the National Art Institute in Tetouan (INBAT).

Students participating in the competition focused on topics related to Tanger Med port and its environment.

Thirty works were selected by a prestigious panel presided over by

Mr. Saad BEN SEFFAJ, painter, and made up of recognized artists, teachers and Tanger Med port officers. Three students recieved awards and two others received a special mention from the panel.

These prizes were awarded to the students on the occasion of a preview of the exhibition held on February 22th 2016 at the National Art Institute in Tetouan.



Renewal of ISO certification 9001 - Version 2008



The Foundation passed the renewal of ISO certification 9001 version 2008. The Quality management system of Tanger Med Foundation covered in a satisfactory way the requirements of the reference table ISO 9001 version 2008. The Foundation commits to insuring a sustainable development approach.